



Berkshire Advisor Resource, Inc.

Do You Have a Client Whose Income Exceeds the Issue Limits For Most Domestic Carriers? Looking For the Perfect Target Market?

Top 25 Occupations Quoted in 2019

Rank	Occupation	Excess Monthly Benefit*
#1	Executive	\$29,500
#2	Pilot	\$6,700
#3	Attorney	\$21,750
#4	Business Owner	\$17,900
#5	Dentist	\$14,000
#6	Chiropractor	\$12,500
#7	Orthopedic Surgeon	\$33,000
#8	Veterinarian	\$10,500
#9	Consultant	\$12,600
#10	Family Practice Physician	\$11,600
#11	Sales	\$8,000
#12	Linesman	\$5,800
#13	Physician	\$18,900
#14	Emergency Medicine	\$12,600
#15	Musician	\$13,800
#16	Ophthalmologist	\$26,500
#17	Anesthesiologist	\$13,500
#18	Nurse	\$4,500
#19	Plastic Surgeon	\$43,000
#20	Surgeon	\$15,800
#21	Internal Medicine	\$13,200
#22	Engineer	\$8,500
#23	Management	\$8,000
#24	OB/GYN	\$14,900
#25	Realtor	\$14,800

*Excess Monthly Benefit is the average monthly benefit quoted in addition to the in-force income protection benefits from carriers.
Data for the Top 25 countdown was collected and compiled by Petersen International Underwriters, Coverholder at Lloyd's.

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